

Why would you learn to trade at all?



**TRADING TERMINAL**.COM  
FROM BEAR BULL TRADERS

Presented by:

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*“There is no better time to be a trader, and I genuinely believe that trading is something everyone should consider learning these days. Maybe day trading isn’t for everyone, but having knowledge about trading, in general, is now a necessity.”*

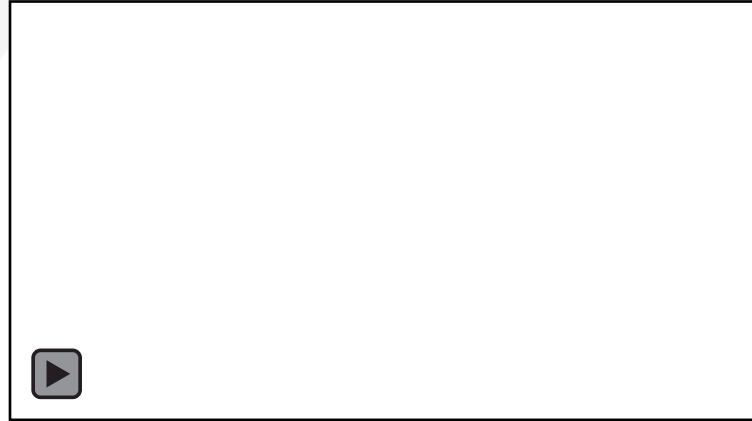
**Andrew Aziz, 2023**

# Is learning trading and market worth it?

- Trading is an intellectual and skill challenge.
- Trading skill is a way to possibly make money.

**Money made** can be either significant and very needed supplemental income. Alternatively, you can also be making money for a deserved living in a financial independency and freedom, even at the level of seven or eight figures a year.

*However, **money lost** can also be **significant** and the very needed supplemental income can be blown away very fast if we lack the **trading skill!***



# Is learning trading and market worth it?

**Trading is a skill** that can be acquired through **learning, hard work and practice**, like any other highly paid skill.

*The truth is that everything about trading and markets is already known, published and is available scattered all over the internet.*

It is just a matter of finding teachers and mentors that fit your personality and style of learning so you learn the trading skill efficiently!

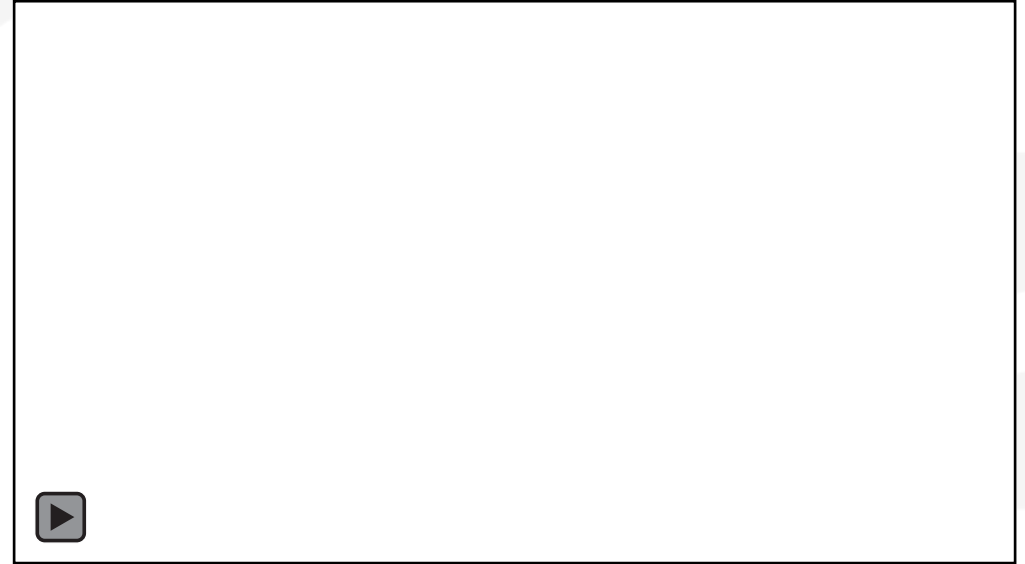


# Is learning trading and market worth it?

**You can trade from your home and set your own hours.**

You can achieve your financial and personal freedom, freedom to do what you want, when you want and wherever you want!

You can decide when you made enough for the day.



# Trading can be brutal!

Trading can be and was **brutal** to many people, including brightest minds, who challenge market without acquiring the adequate trading knowledge or have proper trading risk management.

This should **not stop you** because **trading skill** can be learned... *and it was successfully learned by many!*

## Largest trading losses (source Wikipedia)

Nominal amount lost	USD FX rate <sup>[2]</sup>	USD equivalent	USD inflation to 2007 <sup>[3]</sup>	2007 USD amount lost	Country	Company	Source of loss	Year	Person(s) associated with incident
	at time of loss								
USD 10 bn	1	USD 10 bn	-19.4%	USD 8.06 bn	United States	Archegos Capital Management <sup>[4]</sup>	Total return swaps	2021	Bill Hwang
USD 9 bn	1	USD 9 bn	-3.7%	USD 8.67 bn	United States	Morgan Stanley <sup>[5]</sup>	Credit Default Swaps	2008	Howie Hubler
USD 9 bn	1	USD 9 bn	-7.0%	USD 8.37 bn	United Kingdom	JPMorgan Chase <sup>[6]</sup>	Credit Default Swaps	2012	Bruno Iksil
USD 8 bn	1	USD 8 bn	-12.3%	USD 7.01 bn	China	Tsingshan Holding Group <sup>[7]</sup>	Short positions on nickel	2022	
USD 6.12 (EUR 4.9) bn	0.679	USD 7.22 bn	-3.7%	USD 6.95 bn	France	Société Générale <sup>[8]</sup>	European Index Futures	2008	Jérôme Kerviel
USD 6.5 bn	1	USD 6.50 bn	2.8%	USD 6.69 bn	United States	Amaranth Advisors <sup>[9]</sup>	Gas Futures	2006	Brian Hunter
USD 4.6 bn	1	USD 4.6 bn	27.2%	USD 5.85 bn	United States	Long Term Capital Management <sup>[10]</sup>	Bond Arbitrage	1998	John Meriwether
EUR 4 bn				USD 4 bn	Netherlands	PFZW <sup>[11]</sup>	Oil futures	2020	
USD 4.5 bn	1	USD 4.5 bn	-19.4%	USD 3.6 bn	United States	Melvin Capital <sup>[12]</sup>	Short positions on Gamestop and other US equities	2021	Gabe Plotkin
USD 4.1 bn	1	USD 4.1 bn	-14.9%	USD 3.49 bn	United States	Pershing Square <sup>[13]</sup>	Valeant Pharmaceuticals	2015-2017	Bill Ackman
JPY 285 bn	108.78	USD 2.62 bn	32.1%	USD 3.46 bn	Japan	Sumitomo Corporation <sup>[14]</sup>	Copper Futures	1996	Yasuo Hamanaka
USD 3 bn					Singapore	Three Arrows Capital	Cryptocurrency	2022	Kyle Davies & Su Zhu
EUR 2.7 bn	1	USD 2.7 bn	-7.0%	USD 2.7 bn	Netherlands	Vestial <sup>[15]</sup>	Interest Rate Swaps, Swaptions	2012	Marcel Vries

Bn = billion!

# Importance of risk management in trading!

Trading skill gives you every day new opportunities if you did not risked too much!

**Remember:** One bad day in trading is just one bad day.  
You learn from it and come back better next day – trading opportunities will still be there 😊

My “success” placing trades on a trading “hunch”, without the educated trading plan



I had some wins here, but overall I lost capital!

My “success” placing trades with the educated trading plan using learned approach



I had some losses here, but overall I accumulated capital!

***In this course, we will set the foundation to be on the right side!***

# Facts about trading

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**Most traders lose money (some say Ninety percent (90%)), meaning they are not consistently making money month after month.**

## Why is that?

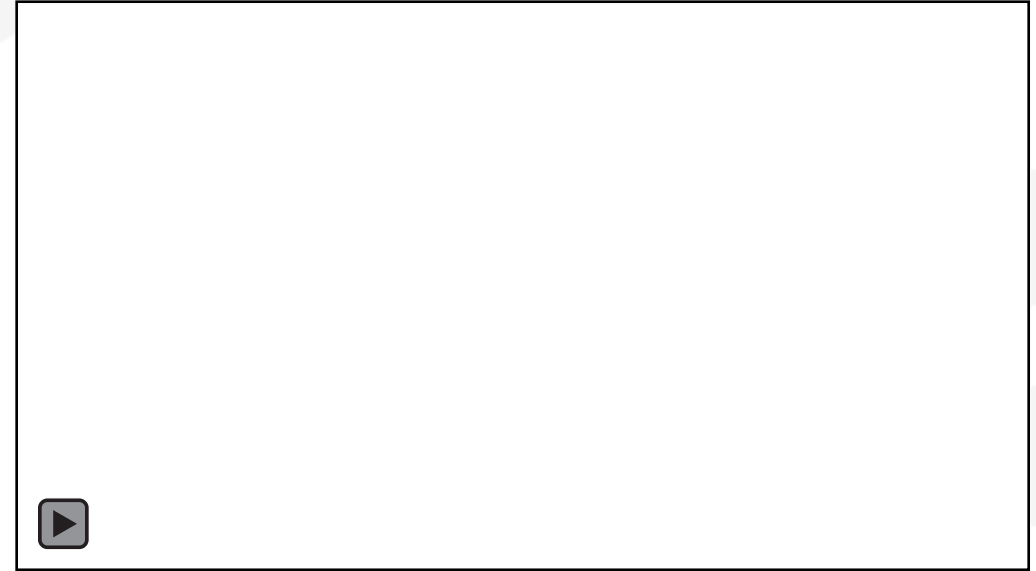
- 1) Most of the traders lack adequate training, education and proper experiences.
- 2) Trading decision are made based on emotions and not on educated trading plan.
- 3) Unrealistic expectations (e.g. speed of success, how much should be made, win rate)

# Facts about trading

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Trading does not play favorites, market does not have one!  
Market is neutral to you.

**Trading is a difficult skill** that for which, to be acquired, we all need to put hard work into it over a prolonged time.



Accept that there are no shortcuts to trading success,  
only real shortcuts are into the trading failures because you run out of capital!

# Facts about trading

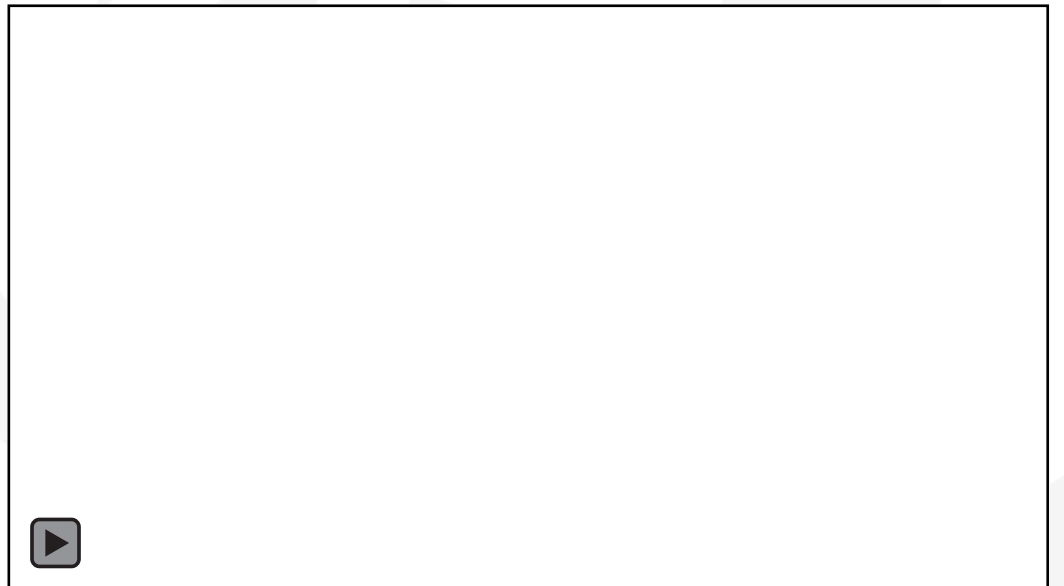
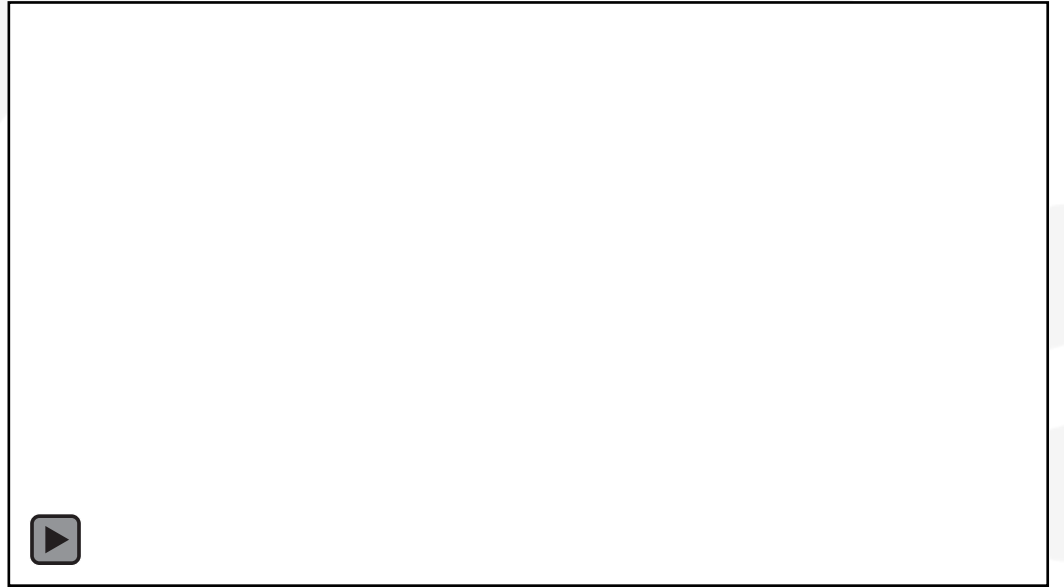
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Accept that **there will always be a trading opportunity** out there that will yield success over time.

You need to know **where and when** to look for one though, which you can achieve with learning and experience.

*Some traders will blame market or someone or something for failures.*

The fact is that the only responsibility for failure or success is your own. We need to accept this too.



# Success in trading is achieved through an unavoidable learning curve!

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- Success in trading skill is a lengthy process of:

**1) Learning basics about markets and trading.**

**2) Acquiring foundations of effective trading approaches that suit your personality.**

**3) Developing the specialized trading mindset.**

**4) Developing an emotional discipline.**

**5) Familiarizing yourself with available tools that will help you in your successes!**

***This course will give you the needed and required foundation for each step above!***

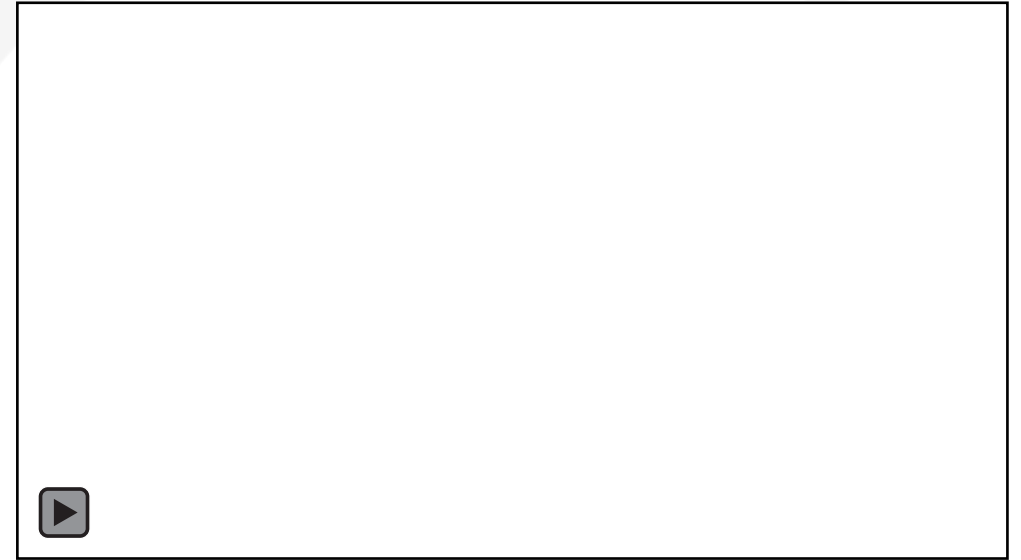
Be prepared for the following....

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***In trading, you do not know how much money exactly will you make each day, month or a year!***

***In trading, you (nor anyone else) does not know if price will go up or down, and for how much.***

***In trading, no one has 100% of wins.***



***Be prepared for “unexpected anything”!***

**Basically, in trading, there are things *that you can control*, and there are things *that you can not control*.**

**We will learn and integrate into our trading skill which ones are those...**

# You can learn it too!!!

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**TRUTH: Not even most successful traders on the Wall Street or on-line that you can follow day in and day out – will know 100% of time in which direction will price move, or for how much or for how long...**

So, how do they then make thousands, even millions month after month, year after year?

***They acquired the trading skill over the years through learning and experience.***

**No matter if you are college student, soldier, IT guy, contractor, electrician, plumber, pool guy, accountant, principal, school teacher, retired, doctor, lawyer, judge, or fired, broke and unemployed... you can learn it too!**

# What do we need to acquire the trading skill?

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- We start from foundations learning principles of trading skill!
- We need to be dedicated and have a desire to succeed, like in any job!
- We need to be aware that **each of us has set of strengths and weaknesses** that will be both useful and exploited during trading. We will learn how to build on strengths and deal with the weaknesses by acquiring different steps of the trading skill.



## Trading skill education

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- **Invest in your trading education first** - because, no matter of our life and educational background, we as humans ***will overestimate how much we will earn*** with trading and ***underestimate how much we will lose*** if we do not approach trading from an educated standpoint.
- Commit yourself to the trading skill so that there is no other option than to succeed.
- **Prepare, prepare, prepare** yourself for the trading success.

# Suggested steps of trader's development

## Suggested trading skill development steps (we will get back to this as the course goes on):

- 1) Acquire solid trading and market **foundations**, like from this “Basic trading course”.
- 2) Then join a trading **community**, like Bear Bull Traders (BBT) (see <https://bearbulltraders.com/>).
- 3) Then take an **advanced** course and coaching, such as Peak Capital Trading (PCT) Bootcamp (see <https://www.peakcapitaltrading.com/>)
- 4) Then sign up for the on-line **funded accounts** where you get to keep all the profits, like BBT's Diamond Annual membership (see: <https://bearbulltraders.com/funded-account/>).
- 5) Only, and only then start trading with **your own money** and go on to achieve your financial and personal freedom.

## Three Critical facts that we need to engrave now in our commitment to trading skill:

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1) We will concentrate on acquiring the trading approach, mindset, and emotional discipline skills every day **so that we are better next time around...** and money will follow.

2) We will accept that **at every moment anything can happen** in trading (by Mark Douglas).

3) We will accept that wins, mistakes and planned losses are normal part of the trading life, **and that latter two are our teachers and strong opportunities to learn.**

*3rd again) We will accept that mistakes and planned losses are normal part of the trading life.*

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# Final notes

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- If you want success in trading (or in any life trait) – **take first step right away, but follow the education path** – from basic principles, foundation to advanced and independence!

No one was great when they started playing instrument, sports or being a doctor or lawyer. However, all of the leaders of the world, best musicians, best basketball, soccer, football or baseball players, or most skillful doctors or lawyers had to start to be great!

Start learning the basic principles, foundation and trading process. You can become whatever you want with proper education, experience and mentoring – in trading words, you can become trader that makes five, six, or seven figures a year!

***Please do know that we all can do more than we think every day that we can do!***

**Let's start our journey into basic principles and foundation!**